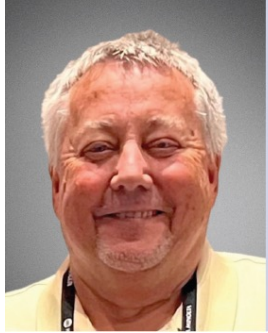




# Panel Discussion: Improving Efficiency and Maximizing Collections via Technology

# Panelists

# Moderator



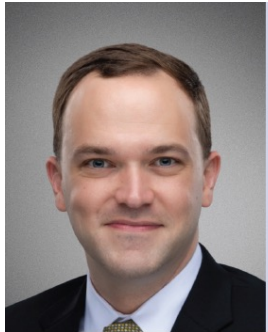
**Gary Norton**  
ReCo



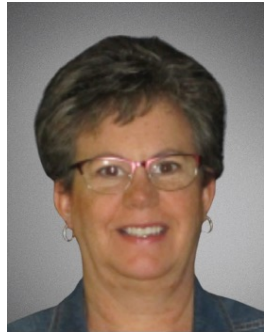
**J. Brad Lewis**  
F&E Payment  
Pros



**Jeff Brodsky**  
ReCo, CEO



**John  
McManus**  
Montgomery Co.  
Treasurer



**April  
Bowersock**  
Auglaize Co.  
Treasurer



If you have a question during the session,  
please write it on an index card and hold it up.

# Technology Panel

- The significance of efficient revenue collections for local governments
- The power of integration
- The impact of technology on revenue collections

# An Effective Cashiering System Should Have:

- Single point of entry
- Ability to process payments even if the tax system is down
- Support for all types of collections without changing systems
- Scanning feature option for payment document lookup
- Fully integrated credit card processing
- Good controls for account for revenue collected and voids

# Panel Discussion

## Software Solutions

- Streamline processes within organizations
- Enhance productivity and reduce manual effort
- Ensure data integrity and regulatory adherence

# Panel Discussion

## Operational Changes

- Payment management before/after adopting a cashiering system
- Staffing efficiency

# Panel Discussion

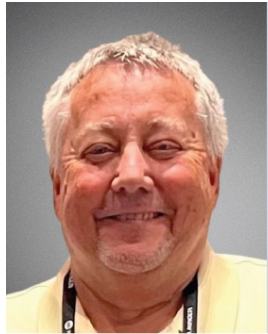
## Automation

- Managing substantial volume of payments in-house without the use of lockboxes
- Penalty management: Key metrics and data
- Automatic penalty removal process

# Interactive Q&A



# Thank you for joining us!



**Gary Norton**  
ReCo



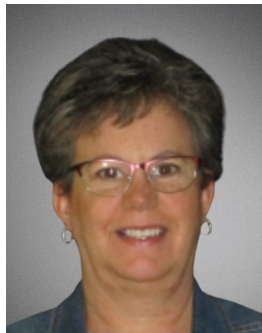
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